



Here's how Cloudmania can help

Get comprehensive training, technical support, sales and marketing resources, certification program, and ongoing learning opportunities to better support your cloud practice.

- Through **enablement workshops**, we provide in-depth technical training on cloud technologies, deployment models, pricing models, and customer benefits.
- Our technical team including the Partner Technical Specialists and Business Group Leads is available to assist with any technical challenges encountered, ensuring timely resolution and customer satisfaction.
- Get access to Cloudmania's extensive technical documentation, implementation guides, and knowledge bases.
- Through Cloudmania's **webinars**, online **training sessions** and **newsletters** we ensure that you stay up to date with the ever-evolving cloud landscape.
- Our key account managers (KAMs) and Partner development managers (PDMs) act as trusted advisors, providing guidance on sales strategies, market trends, and growth opportunities.
- Get most of the Cloudmania Academy, our **certification** and **training program** which allows resellers to grow their expertise and build credibility in the market.
- Cloudmania also offers sales and **marketing support**, including co-branding opportunities and joint marketing **campaigns**, to help and support resellers generate leads.
- Leverage the readily available Cloudmania tools to continuously manage and optimize existing and new Azure environments.

LEARN MORE ABOUT MIGRATING TO AZURE